

THE WEEKLY

Friday, December 16, 2011

A Joint Publication From Wisconsin MBA Career Management & MBA Student Services

Take Advantage of the Break & Continue Your Job Search!

Winter break offers students a chance to relax and recover from the demands of the fall semester. This break can also give students ample time to concentrate on their job search. Take advantage of this opportunity and finally get to all of those job-hunting activities that you promised yourself you would do during the semester *if you only had more time!*



Here are some helpful tips to get you started:

- Create a target list of 20 companies to investigate, don't limit yourself to companies that recruit on campus
- Review eRecruiting regularly, job postings will be changing continually throughout the break
- Analyze the industry by reviewing the Vault guides, which can be found on [MBA Career Net](#)
- Develop your value proposition for your target companies
- Make sure the tools you are using are sharp by reviewing [MBA Career Net resources](#) such as cover letter, resume and interview guides
- Use [InterviewStream](#) software to polish up your interview skills
- Complete online applications for target companies (they always take forever, do them now!)
- Connect with WSOB alums by using the Alumni directory
- Follow up with people you have met during the Fall semester and schedule informational interviews to identify potential opportunities.

Congratulations!!!

MBA Career Management would like to congratulate the following second-year on his new job!

★ **John Dykhuse**, Buyer, Target Corporation, Minneapolis, MN

MBA Career Management would like to congratulate the following first-year on his new internship!

★ **Benjamin Blaweiss**, Consumer Marketing Insights MBA Intern, Wrigley Company, Chicago, IL

[Report your Job](#) (Class of 2012)

[Report your Internship](#) (Class of 2013)

You can fill out the document electronically and then send it to mbacareers@bus.wisc.edu or print it out and hand it in to any of the MBA Career Management staff.

Important Student Reminders



- ▶ The MBA Locker Room will be cleaned over break. Please be sure to empty your lockers by 5pm on **Friday, December 23rd**
- ▶ Classes begin on **Monday, January 23rd**

Attention 1st Year MBAs:

- ▶ The Fall Core Survey will be available to complete until **Friday, December 23rd**. It is very important that you provide us with your feedback on this survey
- ▶ Spring 2012 Core Syllabi will be posted to [MyWisconsin MBA](#) on **Wednesday, January 4th**
- ▶ Spring 2012 Teams will be posted to [MyWisconsin MBA](#) on **Tuesday, January 17th**

Enjoy the holidays and have a safe winter break!

Grainger Hall Hours Over Break

From December 23rd to January 22nd Grainger Hall will be open for limited hours:

- ▶ Monday through Friday: 7:00am– 5:00pm
- ▶ Saturday and Sundays: Closed



Upcoming Career Workshops

Presenting with Prezi - 2nd year students

When: Wednesday, February 1, 6:00 - 7:30pm

Where: Grainger 2294 (Computer Lab)

What: This workshop is reserved for 2nd year MBA students to learn Prezi and interact with the tool for business presentations. DoIT will be here to conduct the session and lend their expertise. Session is limited to 20 seats. Please RSVP on [eRecruiting](#) to reserve your seat.

Prerequisite for this session: go [here](#) to register for the free student license. You'll be using your new account during the session to create a draft Prezi presentation.

MBA Career Resources Refresher

When: Wednesday, February 1, 12:15 - 1:00 pm

Where: Grainger 2290

What: Not exactly sure what MBA CareerNet is? Where do I find Vault industry guides? How do I set up eRecruiting internship/job alerts? If you need a career resources "refresher", come to the zip session to get reacquainted to the various career tools and resources that MBA Career Management has to offer. The workshop will be held in Grainger 2290 which is a computer lab.

Upcoming application deadlines in eRecruiting

Positions WITH on-campus interview schedules

Employer	Job Title	Job Type	Job Location	Specialization	Deadline
Procter & Gamble	Marketing Intern	Internship	-	Brand	Tue. 1-10
Western Reserve Partners	Summer Associate	Internship	OH-Cleveland	CFIB	Sun. 1-15
SC Johnson	Brand Management Intern	Internship	WI-Racine	Brand	Tue. 1-17
Columbia Wanger Asset Management Company	Equity Research Intern	Internship	IL-Chicago	ASAP	Wed. 1-18
General Mills	Associate Marketing Manager Internship	Internship	MN-Minneapolis	Brand	Wed. 1-18
Johnson & Johnson	MBA Summer Associate: Consumer Marketing Intern	Internship	NY-New York, PA-Fort Washington, CA-Los Angeles, NJ-Morris Plains, NJ-Skillman	Brand	Thu. 1-19
Kraft	Brand Management Intern	Internship	-	Brand	Thu. 1-19
Kimberly-Clark	Brand Management Intern	Internship	WI-Neenah, GA-Roswell	Brand	Fri. 1-20
Thornburg Investment Management	Equity Analyst Intern	Internship	NM-Sante Fe	ASAP	Fri. 1-20
Ecolab Inc.	MBA Finance Internship	Internship	MN-St. Paul	CFIB	Sat. 1-21
3M	Integrated Marketing Development	Internship	MN-St Paul	Brand, MR, OTM,	Wed. 1-25
WhiteWave Foods	Brand Management Intern	Internship	-	Brand	Wed. 1-25
Sears Holdings Corporation	BUILD Brand Management Internship	Internship	IL-Hoffman Estates	Brand	Thu. 1-26
Sears Holdings Corporation	BUILD Marketing Internship	Internship	IL-Hoffman Estates	Brand, MR	Thu. 1-26
Logitech	Supply Chain Intern	Internship	-	SCM	Fri. 1-27
Logitech	Supply Chain Full-time Opportunities	Job	-	SCM	Fri. 1-27

Color Code:

On Campus Recruiting

Off Campus Recruiting

Pink = Job Postings

Grey = Internship Postings

Blue = Job Postings

Green = Internship Postings

Wisconsin MBA Program Office

Mark Matosian, Ph.D, Director
MBA Student Services
mmatosian@bus.wisc.edu

Blair Sanford, Assistant Dean
Director, MBA Career Management
bsanford@bus.wisc.edu

Odetta Ahn, Assistant Director
MBA Program
oahn@bus.wisc.edu

Matt Nelson, Associate Director
MBA Career Management
mnelson@bus.wisc.edu

Amanda Truppe, Assistant Director
MBA Career Management
atruppe@bus.wisc.edu

Asa Shiverick and Ming Huang
Project Assistants and Weekly Editors
shiverick@bus.wisc.edu and mhuang52@wisc.edu

[Wisconsin MBA Webpage](#)

[Career Management Webpage](#)

Upcoming application deadlines in eRecruiting

Positions **WITHOUT** on-campus interview schedules

Employer	Job Title	Job Type	Job Location	Specialization	Deadline
Oracle USA	Associate Sales Consultant Supply Chain Management	Job	DC-Washington, IL-Chicago, MA-Boston, CA-San Francisco, TX-Dallas	All MBA programs, CFIB, OTM, SCM	Fri. 12-16
Medtronic	Finance Summer Associate program	Internship	MN-Minneapolis	CFIB	Mon. 12-19
Medtronic	Operation Summer Associate program	Internship	MN-Minneapolis	OTM, SCM	Mon. 12-19
Medtronic	Marketing Summer Associate program	Internship	MN-Minneapolis	Brand, MR	Mon. 12-19
The Gallup Organization	Survey Research Analyst	Job	DC-Washington	MR	Wed. 12-21
RockAuto, LLC	Product Manager	Job	WI-Madison	Brand, OTM	Tue. 12-27
ECG Management Consultants	Summer Intern - Healthcare Management Consultant	Internship	MO-St. Louis, WA-Seattle, MA-Boston, DC-Washington, CA-San Diego	All MBA programs, OTM	Fri. 12-30
Brady Corporation	Strategy & Business Development Manager	Job	WI-Milwaukee	All MBA programs, Brand, CFIB, OTM	Sat. 12-31
Calamos Investments	Portfolio Administrator/Jr. Research Analyst	Job	IL-Naperville	ASAP, CFIB	Sat. 12-31
First Business Financial Services	Investment Analyst	Job	WI-Madison	ASAP, CFIB, OTM, Risk	Sat. 12-31
Intel Corporation	Finance Intern Non Technical - 603415	Internship	AZ-Phoenix, TX-Austin, CA-Folsom, MA-n/a, OR-Hillsboro, CA-Santa Clara	CFIB	Sat. 12-31
Kaplan Test Prep & Admissions	Kaplan Part Time GMAT Test Prep Instructor	Job	WI-Madison	All MBA programs	Sat. 12-31
Klein Tools, Inc.	Product Manager	Job	IL-Lincolnshire	General Management (Evening/Executive MBA)	Sat. 12-31
Procter & Gamble	P&G Opportunities in Latin America, Asia, Central Eastern Europe, Middle East, and Africa	Job	China, Russia, South Africa, Argentina	Brand, CFIB, MR, OTM, RE, SHRM, SCM	Sat. 12-31
Robert W. Baird & Co.	Private Equity Fund Management Vice President	Job	IL-Chicago	ASAP, CFIB	Sat. 12-31
Schneider National	MBA Rotational Management Program- Operations	Job	WI-Green Bay	All MBA programs, OTM, SCM	Sat. 12-31
Schneider National	MBA Rotational Management Program- Commercial	Job	WI-Green Bay	All MBA programs, Brand, MR, OTM, SCM	Sat. 12-31
SciLog	Technical Service and Support Representative	Job	WI-Middleton	OTM	Sat. 12-31

Upcoming application deadlines in eRecruiting

Positions WITHOUT on-campus interview schedules

Employer	Job Title	Job Type	Job Location	Specialization	Deadline
Urban Lux	Luxury Apartment Relocation Specialist for Boutique Downtown Chicago Apartment Finder	Job	IL-Chicago	RE	Sat. 12-31
US Securities and Exchange Commission	Senior Financial Analyst (Novel Financial Products)	Job	NY-New York City, DC-Washington	ASAP, CFIB, Risk	Sat. 12-31
Fidelity Investments	Quantitative Equity Research Analyst Intern	Internship	MA-Boston	ASAP, CFIB	Tue. 1-3
Fidelity Investments	High Yield Research Analyst Intern ?? FMR	Internship	MA-Boston	ASAP, CFIB	Tue. 1-3
Fidelity Investments	Global Equity Research Analyst Intern	Internship	MA-Boston	ASAP, CFIB	Tue. 1-3
State of Wisconsin Investment Board (SWIB)	Summer/Semester Internship - Securities Analyst Intern (Public Equities Group)	Job	WI-Madison	CFIB	Sat. 1-7
State of Wisconsin Investment Board (SWIB)	Summer/Semester Internship - Securities Analyst Intern (Fixed Income)	Internship	WI-Madison	CFIB	Sat. 1-7
AT&T, Inc.	Leadership Development Program (LDP) Internship	Internship	IL-Chicago, TX-Dallas, GA-Atlanta, CA-San Ramon		Mon. 1-9
AT&T, Inc.	AT&T Finance Summer Intern	Internship	Multi-State-n/a	CFIB	Mon. 1-9
Robert W. Baird & Co.	Investment Banking Associate Intern	Internship	IL-Chicago, WI-Milwaukee	CFIB	Tue. 1-10
DTE Energy	Financial Consultant Intern - Advanced Degree Development Program	Internship	MI-Detroit	CFIB	Thu. 1-12
Boston Scientific	Marketing Strategy / Analysis Summer Intern	Internship	MA-Marlborough, MA-Natick	Brand, MR, OTM, SCM	Sun. 1-15
Credit Suisse	Investment Banking Summer Associate - Real Estate Group	Internship	NY-New York	CFIB, RE	Sun. 1-15
Holliday Fenoglio Fowler, LP (HFF)	Real Estate Analyst - Loan Sales	Job	IL-Chicago	All MBA programs, RE	Sun. 1-15
State Farm Insurance	Marketing and Sales Strategist	Job	IL-Bloomington	MR	Sun. 1-15
State Farm Insurance	Marketing and Sales Analytics	Job	IL-Bloomington	MR	Sun. 1-15
Target Corporation	Organizational Performance improvement consultant intern	Internship	MN-Minneapolis	OTM	Sun. 1-15
Target Corporation	Target.com Merchandise Buyer intern	Internship	MN-Minneapolis	Brand, SCM	Sun. 1-15

Upcoming application deadlines in eRecruiting

Positions **WITHOUT** on-campus interview schedules

Employer	Job Title	Job Type	Job Location	Specialization	Deadline
Target Corporation	Merchandise Buyer Intern	Internship	MN-Minneapolis	Brand, SCM	Sun. 1-15
Target Corporation	Supply Chain Strategy Project Manager Intern	Internship	MN-Minneapolis	OTM, SCM	Sun. 1-15
Target Corporation	Finance Leadership Development Internship Program	Internship	MN-Minneapolis	CFIB	Sun. 1-15
Grubb Properties, Inc.	Acquisitions Intern	Internship	NC-Charlotte	RE	Thu. 1-19
Grubb Properties, Inc.	Investments Intern	Internship	NC-Charlotte	RE	Thu. 1-19
E & J Gallo	Operations/Supply Chain Intern	Internship	CA-Modesto	OTM, SCM	Fri. 1-20
Johnson & Johnson	2012 International Internship Recruitment Program	Internship	Other	Brand, CFIB, OTM, SHRM, SCM	Fri. 1-27

Color Code:

On Campus Recruiting

Off Campus Recruiting

Pink = Job Postings

Grey = Internship Postings

Blue = Job Postings

Green = Internship Postings